

Centralized Network Management

Attach recurring software revenue to every Lantronix networking hardware sale

Customer Challenges

- Delivering reliable networks that support the business 24x7
- Managing network infrastructure at remote unstaffed sites
- No centralized view of device status across locations

What PercepXion™ Delivers

One platform to remotely access network equipment connected to out-of-band console servers. Provision, monitor, troubleshoot, and update every Lantronix console server and switch.



Why PercepXion

Recurring Revenue

Potential software subscription bundled with every console server sale. Revenue continues beyond the initial hardware deal.

Faster Deployments

Zero-touch provisioning eliminates on-site setup. Ship hardware, connect, and PercepXion handles the rest.

Customer Retention

Once deployed, PercepXion becomes how customers manage their entire network infrastructure. Deeply embedded, hard to displace.

Lower Support Burden

Secure remote console access and automated updates reduce post-sale support calls and eliminate site visits.

How It Works

Provision

Zero-touch config on first connect

Monitor

Real-time alerts by email or SMS

Troubleshoot

Secure remote console access

Update

Template-based firmware push




Integrate

APIs to connect with network management tools

Audit

Full security change log

Deployment Flexibility

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| <p>SaaS</p> <p>Fastest to deploy. Lantronix hosts and manages the platform.</p> | <p>On-Premise</p> <p>Full control for strict data residency and compliance requirements.</p> | <p>Virtual Private Cloud</p> <p>Cloud scalability with the isolation security teams require.</p> |

Supported Devices

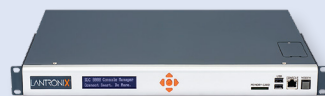
- SLC & EMG Console Servers
- Lantronix Network Switches

Target Customers

- Enterprise IT / Data Center teams
- Network Operations Centers (NOCs)
- Financial, Healthcare, Government



PercepXion™ Ready



SLC™ 8000



EMG™ 8500



LS Series

60-Day Free Trial

lantronix.com/percepXion-oob | [Talk to an Expert](#)

Ordering Information

| Part Number | Description |
|-------------|---|
| PX-GDM-OOB | PercepXion for Out-of-Band; 1-, 3-, 5-year subscriptions |
| PX-GDM-NS | PercepXion Network Switches; 1-, 3-, 5-year subscriptions |

