

LANTRONIX

March 16, 2021

To whom it may concern:

Lantronix hereby agrees that for each product listed in attachment I (each a “Identified Product”), and only for an order placed after March 16, 2021, and before the Identified Product’s applicable “Time Period End Date” specified in attachment I, you shall be permitted to:

(i) subject to Lantronix’s prior written permission for cumulative total cancellations exceeding two thousand (2000) units of an Identified Product, cancel any such order for such Identified Product but only if the written notice of cancellation is received by Lantronix either: (a) at least one-hundred eighty (180) days prior to the scheduled delivery date for such order, or (b) at least ninety (90) days prior to the scheduled delivery date for such order, subject to a twenty percent (20%) cancellation charge, payable by you to Lantronix prior to the cancellation, and

(ii) to reschedule the delivery date for any order or portion thereof that has previously been submitted to Lantronix, subject to the following limitations: no order may be rescheduled that is within one-hundred eighty (180) or fewer days of its scheduled delivery date (except as provided for in a supply agreement; and in no event beyond the term of such supply agreement).

Sincerely,

LANTRONIX, INC.



Michael Fink
Vice President, Operations

Attachment I

Identified Product Part Number	Time Period End Date	Product Description
QC-DB-H00004	June 30, 2022	Open-Q™ 410 SOM
QC-DB-I20004	June 30, 2022	Open-Q 820Pro μSOM
QC-DB-J10004	June 30, 2022	Open-Q 2500 SOM
QC-DB-M00004	June 30, 2022	Open-Q 626 μSOM
QC-DB-M10032	June 30, 2022	Open-Q 624A SOM (32GB eMMC)
QC-DB-P10004	December 31, 2023	Open-Q 845 μSOM (4GB/32GB)
QC-DB-P10004A	December 31, 2023	Open-Q 845 μSOM (6GB/64GB)
QC-DB-U10004	December 31, 2023	Open-Q 865XR SOM (6GB/64GB)
QC-DB-U10004A	December 31, 2023	Open-Q 865XR SOM (8GB/128GB)
QC-DB-V10004	December 31, 2023	Open-Q 610 μSOM (2GB/16GB)
QC-DB-V10004A	December 31, 2023	Open-Q 610 μSOM (2GB/32GB)