



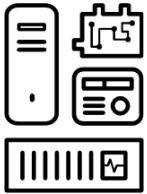
Automotive Solutions

Lantronix Products & Services



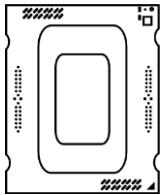
Automotive Solutions

Lantronix provides a comprehensive suite of solutions for the automotive market.



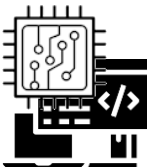
Automotive Development Kits

Qualcomm® based platforms for IVI and telematics.



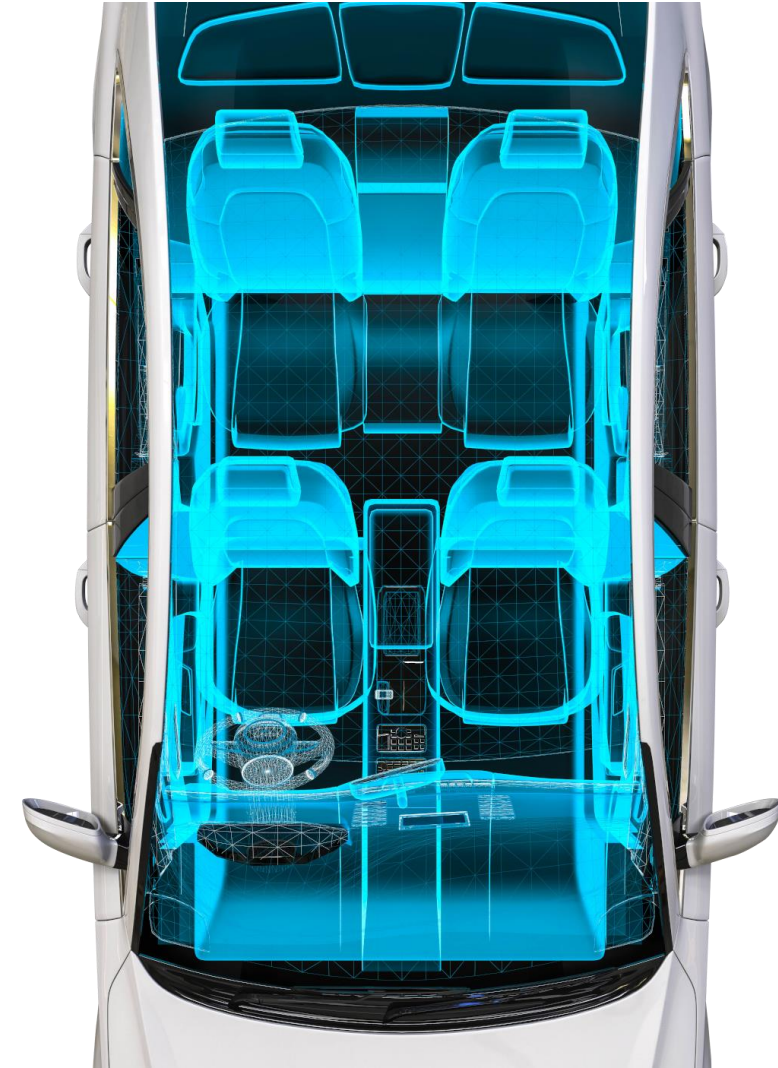
Production Computing Modules

Based on Qualcomm® Snapdragon™ automotive processors.



Design Services

Consulting, support & product development services.



Areas of Focus



Digital Cockpit

- Infotainment & cluster systems.
- Virtualized & containerized RTOS/OSes.
- Passenger & rear seat entertainment.
- Occupant monitoring & vehicle status.



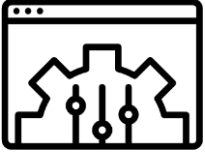
Telematics

- Integrated communication & location tracking.
- Wireless solutions; Cellular, Wi-Fi, Bluetooth, NFC & GNSS.
- Qualcomm® C-V2X technology.

Lantronix is a partner with the leading automotive SW providers to offer solutions built on the technology that matches your product requirements.



Service Options



#1: Tailored Solution

Custom support and design services tailored to your project.

- Lantronix Sales & Solutions team will consult to understand your project.
- Package built based on the scope of work defined during consultation.
 - Architecture & requirements definition.
 - HW, SW, ME design & development.
 - System validation & QA testing.
 - Regulatory & certification support.
 - Prototype & production fabrication & assembly.

Contract (#1): Based on scope of work.



#2: General Support

Generic support package available to be used as needed.

- Rapid start without detailed task definition upfront.
- Resources assigned as and when tasks and scope defined.

Contract (#2): \$100K

- \$25K annual retainer.
- \$75K bucket of support/service hours.
 - \$180/hr engagement rate.
 - Up to \$25K carry over into following year.
 - Additional support: \$75K buckets.

Contact Us

Americas

americas_sales@lantronix.com


Europe


eu_sales@lantronix.com


Asia/Pacific

asiapacific_sales@lantronix.com

 /LantronixIoT

 /lantronix

 @lantronix

 www.lantronix.com

